

Feras Jabbari

Business Development Intern

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SUMMARY

Computer Engineering student at King Saud University with experience in business development, sponsorship acquisition, and technical project execution across Saudi Arabia's innovation ecosystem. Proven ability to bridge technical understanding with commercial execution through partnerships, stakeholder management, and operational optimization within fast-paced technology initiatives and hackathons.

EDUCATION

B.S. Computer Engineering

[King Saud University](#)

Riyadh, KSA
03/2023 - Present

EXPERIENCE & ACTIVITIES

Partnerships & Business Development Intern

03/2026 - Present

[Hackathons.sa](#)

- Led end-to-end sponsorship acquisition across 20+ enterprise prospects, converting 10+ into signed partnerships for a leading Saudi tech platform.
- Built and automated a CRM pipeline supporting 50+ monthly events nationwide, reducing manual tracking effort by 70% and improving real-time pipeline visibility.
- Managed 10+ active partnership opportunities from prospecting and qualification through negotiation, stakeholder alignment, and deal closure.
- Developed 6+ commercial proposals and partnership agreements, introducing structured scope documentation that reduced internal review cycles by 30%.

Team Lead & Moderator

12/2025 - Present

[Madarat Dialogue Sessions](#)

- Led and moderated 5+ dialogue sessions with average attendance exceeding 40 participants per session.

PR Committee

10/2025 - 02/2026

[RoboRumble Hackathon](#)

- Secured 13+ sponsorships and partnerships from organizations including MCIT, HungerStation, and Garage.
- Coordinated VIP engagement and delegate management for 50+ participants and guests.

Aali Foundational Program, Hardware Mentor

03/2026

[Aali Foundational Program](#)

- Mentored 15+ participants in hands-on hardware design and embedded systems fundamentals.

Engineer (Robotics)

[Self-Experience](#)

- RC Rover with 6-DOF Robot Arm, 3D-printed mobile platform with a fully integrated 6-axis arm
- Wired Arduino Mega and Uno with nRF24L01 for wireless control; 7 servos (MG996R + MG90) drive the arm
- Designed the L298N motor driver and LM2596 power circuits; fixed 3 wiring faults before final assembly

PROJECTS

RC Rover with 6-DOF Robot Arm

01/2026 - Present

- Developed a 3D-printed RC rover integrated with a fully functional 6-DOF robotic arm using Arduino-based control systems.
- Implemented wireless communication using nRF24L01 modules and integrated 7 servo motors for real-time robotic movement control.
- Designed and optimized motor driver and power management circuits, resolving multiple hardware integration issues during testing.

Speed Electronic Game

01/2026 - Present

- Built a reaction-timing electronic game on a custom-designed PCB using EasyEDA.
- Iterated through 5 PCB design versions to optimize input handling, LED control, and timing accuracy.

VoiceNotes iOS App

05/2026 - Present

- Built bilingual SwiftUI app for Arabic/English voice notes; auto-categorizes into 6 categories.
- Integrated Speech (ar-SA + en-US) parallel recognition; Arabic NLP extracts dates/times.
- Added WidgetKit widgets, Control Center control & Action Button; deployed via CLI (no Xcode UI).

SKILLS

Engineering & Technical: EasyEDA, Arduino, PCB Design, Embedded Systems, Microcontrollers, Circuit Analysis, Verilog (HDL)

Business & Strategy: Sponsorship Acquisition, Business Development, Partnership Management, CRM Management, Stakeholder Communication

Tools: Canva, Microsoft Office Suite

INTERESTS

Idea to pitch

CERTIFICATIONS

Design and Manufacture Electronic Circuits — [Tuwaiq Academy](#)